

Creating Value, Promoting Values

We Can Help...

- If a company is at a strategic fork in the road
- If a company is ready to be acquired or wants to get ready
- If a company is operating materially off-plan
- If a company is failing to create appropriate value for stakeholders
- If stakeholders are looking for an independent third party perspective
- If market analysis is required to determine next steps
- If there has been an abrupt departure of key management
- If deep scientific and technical domain expertise is required
- If a company wants to sell or license a product line or IP
- If an investor needs outsourced diligence or an operating partner
- If an academic institution wants to enhance underperforming assets

“Kirchner's work was characteristically excellent, insightful, and very helpful.”
PE INVESTOR

“Kirchner was tenacious in tracking down potential acquirers.”
CEO

“We will use Kirchner again without hesitation.”
PE INVESTOR



**100+ YEARS
EXPERIENCE**
Health & Life
Sciences



**100+ YEARS
EXPERIENCE**
Agriculture & Food



**60+ YEARS
EXPERIENCE**
Environmental
Technologies



**60+ YEARS
EXPERIENCE**
Industrials



**100+ YEARS
EXPERIENCE**
Financial Services &
Asset Management



**60+ YEARS
EXPERIENCE**
Information &
Communication
Technologies

team members combined years experience per sector

The **KIRCHNER** Difference

- One stop, customized resource for small and mid-market companies and their investors
- Proprietary combined domain and process approach
- Boutique, individual attention, client service focused
- Senior only team averaging 30+ years of experience
- Manage assets for some of the world's largest insurance companies, commercial banks and institutional investors
- Unique culture and unwavering values
- Helped create, enhance, recover and realize value for 3 decades

Services

- **M&A** - sell and buy side advisory, M&A preparedness
- **Assessments** - strategic reviews, pros/cons, go forward options
- **Operational Support** - interim management, workouts, turnarounds
- **Corporate Development** - licensing, strategic partnerships
- **Enterprise Development** - commercialization, structure
- **Diligence** - outsourced due diligence for investors
- **Portfolio Management & Support** - optimization, remnant